UPDATE REPORT FROM
Investment and Financial Services Association (IFSA) – Performance Analyst Group of Australia (P Group)
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

The Country Sponsor for Australia: Investment and Financial Services Association (IFSA) – Performance Analyst Group of Australia (P Group). The IFSA P Group is accountable to the IFSA Investment Board Committee which has governance responsibility for all IFSA P Group activities and responsibility for the GIPS.

Country Sponsor Group of Experts: The IFSA P Group membership is open to both IFSA and non-IFSA Members. Members include those from; (predominantly) Investment Management Firms, Custodians, Consulting/Verification Firms and Superannuation/Pension Funds.

Current Projects

Annual Schedule of Events: IFSA P Group activities scheduled for 2008 include:

- Quarterly Meetings: These meetings consist of presentations from industry experts on topical issues and provide a forum for updating members with regards to GIPS activities/developments.

- IFSA Annual Conference: The IFSA P Group generally holds sessions at this conference focusing on topical issues.

- Investment Performance Training Courses: In 2008, the IFSA P Group will hold the 7th Annual Investment Performance Training Courses. In 2007, 107 registrations were received to attended sessions covering; Introduction to Performance Measurement, Advanced Attribution, Risk-Adjusted Performance Measurement & Global Investment Performance Standards. The GIPS Course was specifically held to promote the Standards and improve attendees’ technical understanding of their requirements.

GIPS Survey: As part of the IFSA P Groups commitment to promoting GIPS, a survey is being undertaken to gather information about GIPS compliance in Australia. The survey is designed to obtain a better understanding of the level of GIPS compliance in the Australian financial services sector and identify any issues firms view as an impediment to complying.

IFSA After-Tax Reporting Guidance Note Update: IFSA Guidance Notes provide a guide to what is considered to be industry best practice in certain areas. An After-Tax Reporting Guidance Note has been under development since November 2006. The draft Guidance Note has been developed so that companies that wish to calculate performance on an after-tax basis can do so under a consistent methodology and presentation framework.
In summary, the main features/aims of the Guidance Note are to:

- specify the approach to calculating After-tax Returns for reporting to a retail audience;
- specify the principles to be adopted when calculating After-tax Returns;
- facilitate accurate comparisons amongst Products;
- provide guidance in the interpretation and application of those principles; and
- standardise the practices, procedures and terminology relating to the calculation of After-tax Returns.

There are 17 organisations represented on the After-Tax Reporting Working Group and a further 15 represented on the IFSA Investment Board Committee.

Additional Background: In Australia, research houses such as Morningstar moved to publish after-tax returns for Australian managed funds in late 2006. IFSA is also aware that index providers are looking to calculate and issue after-tax indices/benchmarks which Investment Managers (and Clients) would be expected to reference.

**Status Update / Next Steps**

**Annual Investment Performance Training Courses:** This training program is scheduled to occur in the week commencing 24 November 2008 – dates and courses offered are still to be confirmed.

**GIPS Survey:** The survey questionnaire has been circulated and we are awaiting responses which are due 25 February 2008. We hope to have preliminary results to share/discuss at the Amsterdam Meeting. The results of this Survey will assist the IFSA P Group in further developing its agenda and targeting activities for the remainder of 2008 (eg., improving GIPS awareness amongst Superannuation/Pension Funds).

**IFSA After-Tax Reporting Guidance Note:** The draft After-Tax Reporting Guidance Note has been discussed at length over the last 6 months. The final draft of the GN is currently under review and is expected to be released as an Exposure Draft to IFSA members for comment around March/April 2008. IFSA aims to release a final version of the GN around May/June, with an effective starting date of 1 July 2008. Once released, a copy will be forwarded to the GIPS Secretariat.
UPDATE REPORT FROM

Vereinigung Österreichischer Investmentgesellschaften
and
Österreichische Vereinigung für Finanzanalyse und Asset Management

as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

The Austrian Country Sponsors are:

Vereinigung Österreichischer Investmentgesellschaften
Schubertring 9-11/2/2/33
1010 Wien
Tel: +43(0)1-7188333
Fax: +43(0)1-7188333-8
E-Mail: voeig@voeig.at
Web: www.voeig.at

VOeIG is an association of all Austrian Investment Fund Management Companies (Kapitalanlagegesellschaften).

Österreichische Vereinigung für Finanzanalyse und Asset Management
Wallnerstraße 3/5, A-1010 Wien
Tel: +43 1 533 50 50 15
Fax +43 1 531 27 247
e-mail:office@oevfa.at
Web: www.oevfa.at/

Please refer to the web pages of both associations for further details.

Besides GIPS relevant issues and initiatives are dealt with in a common working group (Austrian Investment Performance Committee) comprising

- Representatives form asset management industry
- Representatives from Verification Services industry
- Investor representatives
- Academics

Regular meetings are scheduled twice a year.
**Current Projects**

(Due to absence at last meeting overview dates back to mid of 2007.)

1. Adoption of GIPS in English  
2. Agreement with „Vereinigung Österreichischer Investmentgesellschaften“ to resume role as second Austrian Country Sponsor  
3. Finalization and signature of GIPS Country Sponsor Agreement  
4. GIPS Compliance Survey among Austrian Asset Management Companies  
   Aim is data with respect to number and market share in compliance, duration of compliance, use of verification services and respective verifier.  
5. Current support for empirical academic research on application and relevance of GIPS for clients of Austrian Asset Management Companies

**Status Update**

Ad.1) Finished 2007  
Ad.2) Finished 2007  
Ad.3) Finished 2007  
Ad.4) Questionnaires returned – evaluation by end of February.  
Ad.5) Ongoing.

**Next Steps**

Next steps to be dealt with are:

1. Issues arising from CESR (Committee of European Securities Regulators) Initiatives on performance presentation within the framework of the “Simplified Prospect” and relevance with respect to GIPS  
2. Next AIPC working group meeting to be scheduled in Q2  
3. Any issues arising form Amsterdam meeting
Structure of Country Sponsor / Country Sponsor Group of Experts

1. Official Main Contact for Belgium / BEAMA:

Mrs Josette Leenders, Belgian Asset Managers Association, Secretary General;
Address: BEAMA, rue Ravenstein 36 box 5, B-1000 Brussels, Belgium.
Telephone: +32-(0)2-507 68 70  Fax: __________________________
E-mail: Josette.Leenders@febelfin.be __________________________

Mrs J. Leenders will forward the necessary documents to the two representatives (see infra) and will also function as contact towards the President of BEAMA, Mr Hugo Lasat.

2. Belgium / BEAMA has appointed two representatives:

(1) Mr Olivier Bomboire, Fortis Investments, Global Head Performance, Risk, Client and Fund Reporting;
Telephone: +32-(0)2-274 83 79  Fax: __________________________
E-mail: Olivier.Bomboire@fortisinvestments.com __________________________

(2) Mrs Véronique Wegnez, Dexia AM, Global Head of Performance Analysis & Reporting;
Address: Dexia Asset Management, 180 rue Royale, B-1000 Brussels, Belgium
Telephone: +32-(0)2-222 61 73  Fax: __________________________
E-mail: Veronique.Wegnez@dexia-am.com __________________________
Current Projects

- 18 Oct 2007 – Kick off Conference Call
  (theme: The Internal Organisation of the Belgian GIPS Sponsorship)

- 17 Dec 2007 – Contact with the previous sponsor BVPI-ABIP for Belgium
  (theme: exchange of experiences - the retrieval of previous documentation)

- 8 Feb 2007 – Second meeting of the Belgian GIPS Sponsorship
  (theme: preparation GIPS meetings on 13-14 March in Amsterdam – proposal for actions in Belgium: dedicated space on GIPS as part of the BEAMA website – upcoming GIPS users’ meeting in Belgium)

Status Update

- 28 Nov 2007 – Confirmation of the GIPS EC: Approval of BEAMA as the GIPS Country Sponsor for Belgium.

- 3 Dec 2007 – BEAMA grants permission to the CFA Institute to link their website to the GIPS Website on the list of the GIPS Country Sponsors.

- 31 January 2008 – Belgium confirms the CFA Institute not to have any further remarks on the proposals for the “GIPS EC Constitution” and the “Operating Policies Procedures”.

Next Steps

- Development of dedicated webpages on GIPS, as part of BEAMA website

- Upcoming GIPS users’ meeting in Belgium

Josette Leenders,
Secretary General,
BEAMA – Belgium.

(JL15287 – 6 Febr 2008)
UPDATE REPORT FROM
The Danish Society of Financial Analysts & CFA Denmark
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts
- The Danish Society of Financial Analysts was founded on 30th April 1974 with approximately 100 members and celebrated its 25th year anniversary in May 1999. Through the years the Society has grown rapidly among other things because of the internalization of the financial sector. Opening March the Society had 1600 members.
- The Society's high level of activity with 20-30 seminars yearly builds on a great amount of voluntary work among a number of active and committed members. At this moment in time the following committees are playing an important part in the Societies' activities:
  - The Committee for Accounting Standards
  - The Equity and Corporate Finance Committee
  - The Fixed Income Committee
  - The Asset Allocation Committee
  - The Committee for Finance Division and Derivatives
  - The Ethics Committee
  - Performance Measurement & Risk Management
  - The Private Banking Committee
  - The Education Committee

Current Projects
- The Performance Measurement & Risk Management committee is hosting half yearly roundtable discussion on performance measurement issue. Each meeting is lasting for one day and covers a wide range of topics chosen by the participants. The forum is covering about 70-80 % of the assets under management in Denmark.

Status Update
- Almost every asset manager is GIPS verified except from Private Equity managers.

Next Steps
- Planning an introduction to CIPM.
- Planning marketing initiatives to promote the understanding of GIPS within the pension fund sector.

Copenhagen March 10, 2007
Peter Luntang Christensen
UPDATE REPORT FROM
France
AFG (French Asset Management Association) and
SFAF (French Financial Analyst Association)
as of March 2008

Structure of Country Sponsor/ Country Sponsor Group of Experts:

In France, there are two co-sponsors: AFG and SFAF. Details of each association are available on the respective websites: www.afg.asso.fr and www.sfaf.com

The French Country Sponsor has designated Eric Pagniez as Country Sponsor Representative and Catherine Jasserand as his deputy (and also participating in the Intellectual Property Working Group).

Contact details:

(1) Mr. Eric Pagniez, Deputy CEO of AFG, 31 rue de Miromesnil, 75008 Paris, France
e.pagniez@afg.asso.fr
Telephone: +33 1 44 94 94 06 / Fax: +33 1 42 65 16 31

(2) Mr. Vincent Bazi, Vice President of SFAF, 24 rue de Penthièvre, 75008 Paris, France
vbazi@wanadoo.fr
Telephone: +33 1 56 43 43 12 / Fax: +33 1 56 43 43 15

(3) Mr. Alain Ernewein, Chair of the GIPS working group at SFAF
alain.ernewein@wanadoo.fr
Telephone: +33 1 44 05 18 44

(4) Ms. Catherine Jasserand, Deputy Head of International Affairs, AFG, 31 rue de Miromesnil, 75008 Paris, France
c.jasserand@afg.asso.fr
Telephone: +33 1 44 94 96 58 / Fax: +33 1 42 65 16 31

Current Projects:

Experts Group at national level:
A domestic GIPS experts Group composed of asset managers, consultants and representatives of financial analysts meet every two months to discuss about topics relating to the use and promotion of the GIPS Standards. The Experts Group is chaired by Mr. Lallement, Head of Performance Standards (GIPS) and Analysis, Natixis Asset Management.

Training Courses:
Each year, AFG offers specific training courses for professionals. Among the topics covered, a day is dedicated to presentation of performances and GIPS Standards.
**Status update:**

AFG and SFAF signed the Country Sponsor Agreement on 27 June 2007.

**Next Steps:**

Translation of the GIPS Standards:
AFG and SFAF have finalised the translation of the GIPS Standards into French. The translation is in the process of being reviewed and then approved by the GIPS EC. Once approved, the translation will be promoted by the two associations posting it on their respective websites and a communication to the GIPS users will be made.

AFG’s website:
A part of its website will be dedicated to the GIPS.
UPDATE REPORT FROM
German Asset Management Standards Committee GAMSC
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

The German Asset Management Standards Committee is an interest group of the main German asset management associations – BVI Bundesverband Investment und Asset Management e.V., DVFA Deutsche Vereinigung für Finanzanalyse und Asset Management und German CFA Society - regarding the development of capital market standards, especially GIPS.

Current Projects

- Established Committee of leading German industry experts to work on all issues regarding investment performance standards
- Finalized and submitted Translated Version
- Ongoing marketing initiatives, meeting with industry experts to promote GIPS in Germany

Status Update

Next Steps

- Organize Luncheon seminars and 1 day seminar on GIPS in 2008
- Establish working group for comments and input GIPS 2010
- Promulgation of German Translation after approval
UPDATE REPORT FROM
Hong Kong Society of Financial Analysts
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

A sub-committee of HKSFA, local chapter of CFA Institute Charterholders. The GIPS sub-committee is made up of industry participants from investment managers, investors, consultants, custodian bank, verifier, performance analyst and ex-regulator.

Current Projects

Penetrating into local performance survey with the objective of integrating with GIPS.
Sowing seeds for GIPS in China.
Ongoing public awareness and education program.
Maintainence of translated GIPS Standards.

Status Update

Nothing specific as they are ongoing efforts.

Next Steps

Nothing specific as they are ongoing efforts.
UPDATE REPORT FROM
CFA Society of Hungary, the Hungarian Country Sponsor
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

Official Sponsor is the CFA Society of Hungary, but our group of experts includes representatives from fund management companies, the association of asset management companies as well as the regulator, the Hungarian Financial Supervisory Authority.

Current Projects

The CFA Society of Hungary, the Association of Hungarian Investment Fund and Asset Management Companies and the Hungarian Financial Supervisory Authority organize an annual half-day conference on investment performance measurement related subjects, especially GIPS.

The Association of Hungarian Investment Fund and Asset Management Companies and the International Training Center for Bankers organize a regular asset management course, which includes a lecture on performance measurement with a special GIPS focus.

Status Update

In September, we held our third annual conference, with Colin Kay presenting a lecture on GIPS Update. The conference was very successful – around 100 people attending from pension funds, asset managers, insurance companies, banks and regulators. We have handed out copies of GIPS 2006 at the conference as well.

The lecture on performance measurement as part of the asset management course has been upgraded to a whole half-day (instead of just three hours), and will be given by a lecturer at the Corvinus University from this year on, still having a focus on GIPS.

Next Steps

We will soon start planning this year’s conference to be held in September. Also, we are planning to create a GIPS website, where the Standards would be available on-line, as well as presentations from previous GIPS conferences and related material.
UPDATE REPORT FROM
Irish Association of Investment Managers
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

Industry Grouping representing the interested parties in the Irish market.

Current Projects

Education: working to provide a suite of Investment Performance and Industry related training courses to the market – with relevant GIPS content included.

General: seeking ways to improve general knowledge of the GIPS standards in the marketplace, through Presentations, Articles in financial publications, etc.

Status Update

Education: In progress, a deal has been agreed with Training supplier to provide suite of courses, the first undertaken in February.

General: several opportunities taken, including presentation to leading Pension Fund Trustees.

Next Steps

Education: Courses to be rolled out over the year, with relevant GIPS content included as appropriate.
UPDATE REPORT FROM  
The Security Analysts Association of Japan  
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts  
SAAJ is the sole GIPS Country Sponsor in Japan. We have the SAAJ Investment Performance Standards Committee with 31 practitioners and experts representing various stakeholders.

Current Projects  
SAAJ held the GIPS Seminar on 13 February 2008 in Tokyo with around 170 participants. Mr. Yoh Kuwabara made the lecture on the 2010 revision of the GIPS standards, new development in the regulatory environment in Asia, Europe and the US with respect to the GIPS Standards, as well as new GIPS Guidance Statements. The result of the survey conducted by SAAJ in conjunction with the GIPS EC’s survey in July-August 2007 was also explained during the seminar.

New Guidance Statements have been translated into Japanese by SAAJ. In 2007, SAAJ also published the proceedings of the December 2006 GIPS Seminar and distributed the copies to all SAAJ members.

Status Update  
-According to the recent SAAJ’s GIPS Compliance survey result, about 80-90% of corporate pension assets are under management by GIPS compliant investment managers.

-By the implementation of the revised registration rules of real estate investment advisory business in Japan as of the effective date of 15 August 2007, firms are required to disclose whether they are in compliance with the GIPS Standards or not in the application form for registration as discretionary real estate managers with the Ministry of Land, Infrastructure and Transport Japan. This is a result of SAAJ’s continuing efforts on GIPS advocacy in the market.
SAAJ sponsors the following people to the subcommittees and working groups:

- Verifier/Practitioner Subcommittee
  Mr. Yoh Kuwabara
  Mr. Hideo Sugitani
- Investor/Consultant Subcommittee
  Dr. Masashi Toshino
- Investment Manager Subcommittee
  Mr. Atsushi Miyazaki
- Interpretations Subcommittee
  Mr. Hiroshi Fujibayashi
- Promotion & Awareness Subcommittee
  Ms. Naoko Mori
- Process Working Group
  Mr. Kazumichi Karita
- Alternative Investment Working Group
  Mr. Ken Shibusawa
- Intellectual Property Working Group
  Ms. Naoko Mori

**Next Steps**
SAAJ plans to continue its efforts in disseminating the GIPS standards in the Japanese market through various seminars and workshops. Especially we intend to put more efforts on the advocacy to professional group of people in alternative investment area such as real estate investment and private equity and hedge funds etc.
UPDATE REPORT FROM
CFA Korea Society
As of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts
The CFA Korea Society, as the Korea Country Sponsor, has formed the independent Korea GIPS Committee (KGC). The KGC is composed of a wide range of relevant entities which can best represent our financial industry. And it is composed of people with in-depth or fairly good understanding of GIPS®.

Benchmarking the structure of the GIPS committees, the KGC is composed of five subcommittees, such as Investment Management Subcommittee, Investors-Consultants Subcommittee, Practitioners-Verifiers Subcommittee, Promotions-Awareness Subcommittee, and Applications Subcommittee. The Executive Committee will be formed soon, and will be consist of chairs from the five subcommittees and two CFA/Directors.

The KGC invites FSS, MOFI, asset management companies, verifiers, accountants, consultants and relevant associations. As for example, the representative of Korea National Pension Services chairs the Investors-Consultants Subcommittee, and a representative of FSS or AMAK would chair of the Applications Subcommittee.

The KGC is a totally independent organization with rolling chairmanship and administrator. In order to expedite the promotion of GIPS efficiently in light of the rapidly growing mutual fund industry, CFA Korea Society will take the first chairmanship for the first two years. Afterwards, the chairmanship should be transferred to other entities for one year terms. Unless it is unanimously agreed, no chairman can take a second term. As per expense, in order to ensure a balanced budget, the entity of the chairman should be responsible for any deficit. No deficit should be transferred to the next chairman. The funding can be done by receiving sponsorship from corporates or contribution from the committee member firms.

Current Projects
Current projects of the KGC include the followings. The KGC has a plan:

a) to provide a conduit of information between them and the RIPS, in order to represent the interests of Korea relevant entities in the GIPS standards at the RIPS

b) to adopt an EC-endorsed Translation of the GIPS standards (TG), in order to promote the implementation of the GIPS standards in Korea
c) to coordinate a variety of conferences, in order to stimulate interest and support for the GIPS standards by communicating the benefits of the GIPS standards and encouraging investment management firms to comply.

d) to coordinate a series of workshops, in order to promote the establishment of an effective and consistent verification service in Korea.

e) to communicate the benefits of the GIPS standards and cooperate with regulators, in order to broaden GIPS standards compliance to cover all aspects of the investment management industry in Korea.

f) to provide meaningful input and seek suitable nominees to participate in the work of the Asia Pacific RIPS, GIPS Council, the EC and its subcommittees, in order to support them in the further development of GIPS standards.

**Status Update**

As for each of the aforementioned projects, the current status is as follows. The KGC:

a) Is about to finish up establishing the governance structure of itself.

b) Is about to apply for a TG, and to get an EC-endorsement.

c) Will hold the second Seoul International GIPS Conference in coming June.

d) Will hold GIPS Workshops in coming April, and develop education programs.

e) Will invite FSS, FSC, and AMAK to participate in Applications Subcommittee, and look for ways to incorporate GIPS into supervisory regulations.

f) Will participate actively in the work of the Asia Pacific RIPS, GIPS Council, the EC and its subcommittees.

I thank you for your support and look forward to seeing you all in Amsterdam in March.

Ick Jin, Ph.D./CFA/CIPM
Chair, GIPS Committee of CFA Korea Society
11 February 2008
UPDATE REPORT FROM

Liechtenstein

as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

The GIPS Country Sponsor in Liechtenstein is the “Liechtenstein Bankers Association” (Liechtensteinischer Bankenverband). Details of the Country Sponsor’s structure are published on the following website:

www.bankenverband.li

The Liechtenstein Bankers Association has elected Dr. Yücel Özkaya as “Country Sponsor Representative” in April 2007.

Current Projects

The Liechtenstein Bankers Association will organize again a GIPS Experts Meeting on June 11th 2008. This will be the third GIPS event in Liechtenstein.

The Liechtenstein Bankers Association plans to send Dr. Yücel Özkaya (as representative) and Mr. Christoph Weder (as “Country Sponsor Observer”) to the RIPS & GIPS Council and GIPS EC Meetings in Amsterdam (13-14 March 2008).

Dr. Yücel Özkaya is also a member of the Performance Attribution Roundtable of the Swiss Banking Association and PwC.
Status Update


Dr. Stefan Illmer informed about the “Current Status of the GIPS initiative” and Dr. Yücel Özkaya has reported about “Implementing GIPS in the Portfolio Mgt. – a Field Report”.


Next Steps

See “current projects”.
UPDATE REPORT FROM
Asia Pacific Association for Fiduciary Studies
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

Asia Pacific Association for Fiduciary Studies (APAFS) is a not for profit association spanning the western pacific region. Membership is restricted to institutional investors, to include public and private employee benefit funds, endowments and foundations and other trustee driven institutional funds.

Current Projects

1. Provided a draft resolution for adoption by APAFS Board of Governors that would require our 300+ institutional investor members to include GIPS Standards questions (as promulgated by the GIPS EC Investor/Consultant Subcommittee) in all investment manager RFP’s.
2. Worked with APAFS Board of Governors to put the resolution referenced above to a membership vote for adoption.
3. Working to create more public awareness of GIPS among our institutional investor membership and the broader institutional investor marketplace, and the public. Main undertaking in this regard is by including sessions pertaining to GIPS in our ongoing series of institutional investor conferences.

Status Update

1. Number 1 above: Resolution passed by Board of Governors
3. At our October 2007 7th annual Pacific Region Investment Conference, held in Manila, Philippines, we once again had Louis Boulanger address the conference with regards to GIPS. He (and GIPS) received good press coverage in the region.

Next Steps

1. Our Executive Director currently serves as a representative on the GIPS EC Investor/Consultant Subcommittee. Recent discussions among the Subcommittee members have focused on the awareness that much greater exposure is needed among institutional investors as to what GIPS is, and what it can do for them. To that end, we are hoping to work more closely with the CFA Institute to increase the focus on GIPS at our next conference to be held once again in October in Manila.
UPDATE REPORT FROM The Netherlands  
Beroepsvereniging van Beleggingsprofessionals  
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

VBA is the Dutch Association of Financial Professionals. Has a board of 8 persons, on which René Willemsen is the Chairman. The secretary of the VBA is Irma Willemsen. Contact details:

Herengracht 479  
1017 BS Amsterdam  
Telephone. 020 - 618 2812  
Email: secretariaat@nvba.nl  
Website: www.nvba.nl

The VBA has several committees: e.g Accounting, Ballotage, Alternative Investments, Asset & Liability Management, Sustainable Asset Management, Investment Performance Measurement, Private Banking, Risk Management, Tactical Asset Allocation, Technical Analyse, Real Estate, Dutch Commission on Bonds.

The VBA IPM committee is working on the GIPS standards (Dutch Translation of GIPS) and provides comments on the guidance statements.

Current Projects
Recently the VBA was approved to provide preparation course for CIPM program in 2007. The first session will start in March 2008. The VBA IPM committee members are involved in multiple workgroups within the GIPS organization for example. Mark van Eijk is committee member of PWG
(process working group) and involved in the to be founded Real Estate workgroup.

The VBA is building and enlarging the relationship with other expert groups for example INREV, The European Association for Investors in Non-listed Real Estate Vehicles. In 2007 and 2008 several calls were held to discuss the participation of INREV within the GIPS organization. This will be continued.

In 2007 the VBA IPM committee provided GIPS training for its members in 2 separate sessions. The sessions were attended by a large number of people with diverse backgrounds. The training was one of the courses members of the VBA could select for their Permanent Education program.

**Status Update**

Currently the VBA has a TG of GIPS. The translation is approved by the GIPS EC. All the members of the VBA received a free copy of the Dutch Translation of GIPS. VBA is helping the CFA Institute to organize the GIPS event held on 13 and 14 March 2008.

**Next Steps**

The VBA IPM committee have meetings every 1st Monday of the month to discuss the GIPS standards, updates from several committees, CIPM program and initiatives like a Dutch Round Table. This will be held in June 2008.

The VBA IPM committee might provide another GIPS training for the Permanent Education for the VBA in 2008.
UPDATE REPORT FROM
CFA Society of New Zealand
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

The CFA Society of New Zealand was formed to promote awareness of the aims of the CFA Institute and the CFA Program, and to lead the investment profession in New Zealand by setting the highest standards of education, integrity and professional excellence. We promote:

• ethical and professional standards within the investment industry,
• encouragement of professional development through the CFA Program and continuing education,
• facilitation of the exchange of information and opinions among people within the local investment community and beyond, and
• increased public awareness and understanding of the CFA designation and investment industry.

Developments

The New Zealand Superannuation Fund (NZSF), with assets at 31 December 2007 of NZD $13.8 billion and projected to exceed $100 billion by 2025, is the largest institutional investor in New Zealand. It agreed to become a major supporter of the GIPS initiatives.

Current Projects

Last year, there were major reforms being implemented in the local funds management industry and so, the Society deferred until this year its planned activities to promote and advance the adoption of GIPS in New Zealand. Accordingly, we are currently:

• Organizing a workshop for local investment firms on ‘How to Become GIPS Compliant’, focusing on practical applications and issues associated with firms becoming GIPS compliant; and
• Planning to disseminate information about GIPS among institutional investors, with the support of the NZSF.

Status Update

Our representative on the GIPS Council and Asia Pacific RIPS had to step down due to work commitments and a replacement has just been made. His name is Peter McCaffrey and he will be attending the Amsterdam meetings.
Next Steps

The Society plans to continue promoting that local investment firms come into compliance with the GIPS standards and protecting the integrity of the Standards locally. In particular, we will aim to leverage off the support of the New Zealand Superannuation Fund to promote GIPS in New Zealand and liaise with the local regulator to impress upon them the relevance of GIPS for New Zealand, as compliance with the global standard grows worldwide.
UPDATE REPORT FROM
The Norwegian Society of Financial Analysts (NFF)
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

- Professional Society with personal membership. Approximately 1300 members. Numerous subcommittees.
- Local group of experts
  - 1 verifier
  - 2 asset managers
  - 2 investors / miscellaneous

Current Projects

- Cooperation with the Dutch country sponsor to convince INREV (European Association for Investors in non-listed Real Estate Vehicles) to adopt chapter 6 in the GIPS Standards as “best practice” for calculation and presentation.
  - INREV as potential future observer or associated member at the RIPS – EMEA level.
- Ongoing activity in cooperation with NFF and the Norwegian School of Economics and Business Administration ➔ 4,5 h. lecture in GIPS / attribution / performance measurement yearly (MBA in Finance level).

Status Update

- 5 GIPS compliant asset managers. No Private Equity managers are GIPS compliant yet. The asset managers are all among the largest asset managers / funds in Norway, and they constitute more than 60% of the assets managed by Norwegian asset managers

Next Steps

- Meeting/seminar in 1. half of 2008 ➔ “Start kit GIPS compliance” ➔ NFF members (free entrance ➔ 1 to 2 hours)
- Refresh the website www.finansanalytiker.no ➔ GIPS.
  - Include relevant GIPS information on the hosted websites:
    - www.gipsstandards.no
    - www.gipsstandards.net
• Distribute a “GIPS message platform” in Norwegian to all NFF members (through e-mail) and other selected key stakeholders (pension funds, independent consulting service providers).
• Get “slot time” on the Certified European Financial Analyst program in Norway to promote GIPS
• Try to reserve “slot time” on seminars where the agenda can be linked to GIPS objectives → ongoing search for seminar in conjunction with NFF secretary and other NFF subcommittees.

Oslo 12. February 2008

Jørn Gunnar Kleven & Charles Granquist
UPDATE REPORT FROM
CFA Association of Pakistan
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts
- Mohammad Shoaib, CFA (President, CFA Association)
- Mohammad Jafar Khan  (CIO, MCB Asset Management)
- Sadaf Aliuddin, CFA  (Unit Head, JCR VIS Rating agency)
- Amina Sultan (Executive Director, CFA Association)

Current Projects
- Dissemination of information about GIPS among fund managers, investors
- Liaising with regulator to impress upon the fund managers to introduce a uniform performance presentation standard, preferably GIPS
- Organizing a seminar for market participants to develop understanding of the importance of GIPS and how it could benefit them
- Organizing a workshop for the stakeholders to facilitate the process of implementation of GIPS.

Status Update
- Letters were sent by country sponsor to all major players in the asset management business to introduce GIPS, inform about the country sponsor status of CFAAP. Copies of GIPS standards were also sent out along with the introductory letter.
- Introductory letter and copies of GIPS standards were also sent out to the key people at the regulator for asset management business, Securities & Exchange Commission of Pakistan (SECP)
- Meetings were held with board of directors of Mutual Funds Association of Pakistan (MUFAP) to highlight the importance of adopting GIPS.
- As a result, MUFAP has agreed to implement GIPS and communicated to SECP as well that it will initiate the work on implementation of GIPS with the support and guidance of CFAAP, the country sponsor for GIPS.
- Efforts are underway now to bring in an international expert on GIPS for an introductory seminar on GIPS. Conrad Yan and Carl Bacon have been approached directly and through Jonathan Boersma. It seems unlikely that they will be able to visit Pakistan soon so alternative options are being explored now.
- One of the options being considered is organizing a seminar in a country outside but near to Pakistan, like UAE. Jonathan is looking at the possibility of that.
Other options being looked at are arranging a video conferencing session, using an existing web cast, or using a recorded version of a previously held seminar on GIPS.

**Next Steps**

- Once the seminar is organized (using any of the options listed above), follow up calls will be made with the asset management companies to solicit their commitment to implement GIPS.
- A focused workshop will be organized to facilitate the fund managers in addressing the practical difficulties in implementing GIPS.
UPDATE REPORT FROM PORTUGAL
[APAF-Portuguese Association of Financial Analysts]
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts
PIPC – Portuguese Investment Performance Committee composed by:
- 3 RIPS EMEA liaison (Representative, Deputy and Secretary-General)
- 15 local members (investors/ consultants; asset managers; practitioners;
  verifiers)
- 3 regulators, as observers.

Current Projects
- On-going discussion about the relevance of GIPS issues for Real Estate and
  Private Equity, namely with the regulators;
- Contacts with Institutional Investors regarding the importance of GIPS
  adoption;
- Enlargement of the Group to new Pension Funds;
- Presentations of GIPS at the Universities and inclusion of GIPS and
  Performance Measurement on their curricula.

Status Update
- All the major firms in Portugal are already or are considered to be GIPS
  compliant in the near future. This was a major positive change of the last two
  years.

Next Steps
- New steps may be done to get smaller firms also involved with the GIPS
  initiative;
- New initiatives will be tried with Institutional Investors;
- Get new Pension Funds involved;
- To continue organizing education events and to work closely with the regulators
  in the area of Performance Measurement.
UPDATE REPORT FROM
Investment Management Association of Singapore (IMAS)
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

IMAS was formed in September 1997. It is a representative body of investment managers spearheading the development and growth of the industry by fostering high standards of professionalism amongst practitioners and creating public awareness of and interest in the industry. Membership strength: 100.

Current Projects

1. Regular luncheon meetings where various topics including GIPS are featured.
2. Visits to fund sponsors in making GIPS part of ‘Request for Proposal’.

Status Update

Members of IMAS are aware of GIPS and are following the standards set.

Next Steps

More formal gathering of small groups of members and give talks on the advantages of GIPS.

Joining forces with CFA Institute Singapore to hold talks on GIPS.
UPDATE REPORT FROM
Investment Manager Association of South Africa (IMASA)
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

The IMASA GIPS® Committee is a standing committee of IMASA and is made up of representative from asset managers, verifiers, consultants and third party service providers.

Current Projects

The IMASA GIPS Standing Committee meets on a quarterly basis. At these meetings global and local issues relating to GIPS is discussed, e.g. verification and GIPS 2010. The committee is working on various projects:
- process to deal with potential false claims of GIPS compliance
- GIPS seminar
- GIPS educational sessions with pension fund trustees

Status Update & Next Steps

The status of projects listed above:
- A general process was designed that IMASA can use if a false claim of GIPS compliance is identified. This framework has been presented to the IMASA Board for approval.
- GIPS seminar is expected to take place Q2/Q3 of 2008. The committee will invite an international speaker.
- GIPS educational sessions with pension fund trustees is ongoing and held on an ad hoc basis and on request.
UPDATE REPORT FROM
Swedish Society of Financial Analysts (SFF)
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

SFF is the local organisation for financial analysts in Sweden. It has close to 1 700 members and is thus one of the larger such organisations in Europe. SFF has worked actively with GIPS ever since the start in 1996.

Current Projects

SFF has in recent years worked actively with raising client awareness on GIPS. Thus the GIPS Group of SFF has made many efforts to arrange meetings and presentations with different organisations organising pension funds, both public and private and municipalities (who are building up pension assets). Still, a lot of work remains in this area and the GIPS Group of SFF plans to continue its efforts in raising awareness among clients.

Also, SFF organises frequent 1.5 day courses in basic performance and risk, where GIPS is presented. SFF also has organised a number of advanced performance courses on attribution with Carl Bacon as teacher.

Status Update

As before, most asset managers representing well over 90% of assets under management are GIPS compliant, and in addition, all compliant are verified. Two of the larger firms did not update their GIPS compliance during the years of poor stock market returns, but both have since taken up GIPS compliance.

Next Steps

See Current Projects above.
Structure of Country Sponsor / Country Sponsor Group of Experts

The GIPS country sponsor in Switzerland is the Swiss Bankers Association (SBA). It was founded in 1912 in Basle as a trade association and today has nearly 768 institutional members and approximately 11,333 individual members. The Association’s Office employs a staff of 54. 12 commissions and associated working groups deal with key issues affecting the industry. Serving on these commissions are some 440 representatives of various banking groups as well as specialists from the SBA.

One of those commissions is the Commission for institutional asset management. This commission oversees the GIPS Expert Group, which is effectively responsible for the GIPS promotion and implementation of the GIPS sponsorship activities in Switzerland.

The GIPS Expert Group consists of 15 members, who include representatives of investment managers (institutional investors, wealth management and retail funds), and verifiers. The GIPS Expert Group usually meets 3-4 times a year.

Current Projects

The major activity of the Swiss country sponsor is to continuously promote the GIPS standards in Switzerland and to maintain the high level of awareness with respect to the GIPS developments in the asset management industry. To achieve this, the GIPS Expert Group organises regular events and training seminars on GIPS and also publishes ad-hoc articles on GIPS in the local media. In addition, the country sponsor maintains a dedicated GIPS website (http://www.swissbanking.org/home/spps-allgemein.htm).
**Status Update**

In the year 2007 the Swiss country sponsor conducted the following activities:

- One-day GIPS seminar for performance and GIPS compliance specialists held in Zurich on 11 September 2007. The programme of the seminar was designed for “beginners” and covered all main GIPS provisions and also included practical implementation examples.

- Annual afternoon events on GIPS in Geneva (13 November 2007) and Zurich (15 November 2007). The programme included such topics as an update on new GIPS guidance statements and interpretations, GIPS and MiFID and a panel discussion on the use of GIPS in marketing and advertising. Those events were attended by more than 100 representative of various investment management organisations and other stakeholders.

- Contacts with other industry bodies (e.g. Swiss Funds Association and Swiss Pension Funds Association) and the Swiss regulatory authorities have been made to promote GIPS as the unique performance presentation standard and to improve their awareness to GIPS.

- In addition, some members of the GIPS Group of Experts issued newsletters and publications on GIPS.

**Next Steps**

In 2008 the SBA is going to continue to organise industry events on GIPS, the next ones being planned in Geneva and Zurich in the fall 2008. In addition, due to a very positive feedback from the GIPS training seminar held in 2007, the SBA is planning to conduct another one in 2008.

The GIPS Expert Group will also be closely monitoring the GIPS developments and will be providing its comments to all future GIPS guidance issued for public comment.

The next meeting of the GIPS Expert Group is scheduled in April 2008.
UPDATE REPORT FROM
The Ukrainian Association of Investment Business
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts

5.1. Part of UAIB or independent?
It is Joint Working Group of UAIB and USFA (Ukrainian Society of Financial Analysts) on GIPS adoption in Ukraine. But our meetings are usually taking place in UAIB office.
UAIB was founded on April 14, 1995 in Kyiv. The Association was established in order to enhance investors’ protection and their confidence in the Investment industry, to represent the interest of these industry participants in their relations with government agencies and the general public, also to assist such participants in implementing more efficient business strategies and higher standards of business.

Working group on GIPS adoption in Ukraine was set up in Ukrainian Society of Financial Analysts (USFA) in 2000. In 2006 such a Working Group was set up in UAIB too. Now both groups are functioning together as UAIB and USFA Joint Working Group, leaded by Luidmyla Zhurakhovska.

5.2. How many people?
There are 23 people in the list of the Working Group members, but I provided in my Application those only who really take an active part in the Group for the period. In fact, the Working Group includes representatives of 14 Investment Management Firms, and every firm has approximately 2-10 Funds Under Management. In addition, parts of them are public securities or private equity.

5.3. Organisation?
UAIB and USFA Joint Working Group, leaded by me.

5.4. Function?
GIPS promotion and adoption in Ukraine, including Country Sponsor status conversion and making ready; TG and Training Manual elaboration; seminars, workshops and training carrying out; supporting the pilot GIPS adoption by Asset Management Companies in Ukraine. The main function - to provide the methodology supporting for the GIPS adoption in Ukraine.

5.5. Internet-Site?
http://www.uaib.com.ua
http://www.usfa.org.ua

6. Support by the top management of UAIB? How?
Yes, it's a real partnership. UAIB provides everything, including:

- office
- Internet-Site as a part of http://www.uaib.com.ua
- communication
- management (conferencing etc)
- conversations with the regulators
- some fund raising
7. Participation of the following stakeholders (list taken from your application. Please indicate number of organizations, role, people involved):
Do you mean our UAIB-USFA Working Group? If so, there are:

In Joint Working Group of UAIB and USFA on GIPS adoption in Ukraine the following stakeholders are represented:

- **Investors:** 7 funds;
  People involved: 2 - Vitaliy Ptitsin, Victor Botte; both are Investment Managers of the funds (see below).
  Organisation Name:
  - Unit Investment fund Narodny,
  - Corporate fund SYNERGY 4,
  - Corporate fund SYNERGY 5,
  - Corporate fund SYNERGY 3,
  - Unit fund CLASSICAL,
  - Corporate fund SYNERGY 2,
  - Corporate fund SYNERGY REAL ESTATE,
  - Corporate fund SYNERGY BOND,
  - Open Pension Fund SOCIAL STANDARD

- **Investment Management Firms:** 3 firms
  People involved: 8
  Organisation Name:
  - KINTO (Vitaliy Ptitsin, Victor Botte),
  - SEB Asset Management Ukraine (Yuriy Ushkov),
  - Parex Asset Management (Denis Kolesnichenko, Konstantin Grishko, Elvira Galimullina, Denis Makarov, Artem Soloviov)

- **Third-Party Service Providers:**
  People involved: 2
  Organisation Name:
  - Cauperwood Consulting Group (Valeriy Galasiuk),
  - Partner-Private (real estate appraiser) (Pavel Trubchikov)

- **Regulators:**
  People involved: 1
  Organisation Name: Securities and Stock Market State Commission of Ukraine (Sergei Biriuk - Vice Chairman)

- **Differing Asset Classes** (e.g. public securities, property, private equity, hedge funds)
  People involved: 3
  Organisation Name:
  - JSC "KINTO" (Vitaliy Ptitsin, Victor Botte),
  - JSC "Rosan-Capital" (Aleksandra Drabik, Marian Sambirskiy)
  - “ANP XXI Century” Inc (Stanislaw Zhurakhovsky)

- **Industry Association and/or Supranational:**
  People involved: 4
  Organisation Name:
  - Ukrainian Society of Financial Analysts (USFA) (Luidmyla Zhurakhovska, Stanislaw Zhurakhovsky, Valeriy Galasiuk, Pavel Trubchikov)
  - The Union of Auditors of Ukraine (Valeriy Galasiuk)
  - Ukrainian Society of Appraisers (Valeriy Galasiuk, Pavel Trubchikov).
Current Projects
Status Update

What marketing actions did you perform in 2007?
- The Round table on GIPS promotion in Ukraine (16 February 2007);

It was current Winter Conference of Ukrainian Association of Investment Business (UAIB - our perspective Country Sponsor) "Experience and Problems of Collective Investment in Ukraine". I took part in Round table devoted to non-state system of pension benefits and public Collective Investment institutes in Ukraine. Actually, the subject of my topic was GIPS providing in Ukraine: plans and results. In addition, my detailed presentation and report on GIPS was included into Materials of the Conference. GIPS issue was met with great interest. I'd like to let you know that, in accordance with the results of Questionnaire for the UAIB members, approximately 70% of assets management firms are going to adopt GIPS in 2007 - 2009 (figures see below).

In addition, I'm happy to inform you that Vice Chairman of Stock Market State Commission of Ukraine Sergei Biriuk said in his yesterday speech that UAIB is the best and the strongest SRO in Ukraine, especially regarding their active part in lawmaking.

After the Conference I took part in briefing, where provide GIPS information for the "Financial Services" Magazine and "Insurance Top" Magazine.

- Completion the GIPS Country Sponsor Agreement and Adoption Guidelines and submission these to the EC for the endorsement the UAIB as GIPS Country Sponsor (February 2007 - pervious version of the documents, August 2007 - the new version);
- Participation of Ukrainian Representative of the upcoming RIPS, Council and EC meeting sin South Ukraine UAIB was endorsed as 27th RIPS EMEA country member; UAIB was endorsed as Country Sponsor; GIPS activity in Ukraine was appraising highly by RIPS EMEA and EC (Cape Town, South endorsement Africa – 22-23 March 2007);
- Meeting with the Director of USAID Capital Market Projects in Ukraine Neels Edberg: discussion of the questions of fundraising for the GIPS promotion and adoption in Ukraine (Ukrainian TG’ printing, seminars’ holding; Elaboration, publishing and sending out of the Training Manual for GIPS adoption and application in Ukraine)
- Luidmyla Zhurakhovska participated as a guest speaker at the Regional Workshop on Performance Measurement and Introduction to GIPS Standards, to present Ukrainian experience in developing GIPS standards (Almaty Kazakhstan, April 24-25 2007). Kazakh Association of Financial and Investment Managers was persuaded to apply GIPS Country Sponsor’ status
- The Ukrainian TG’ reversion by the CFA Institute and Luidmyla and Stanislav Zhurakhovsky (July 2007)
- The Ukrainian TG endorsement by the EC (July 2007);
- Elaboration of translation of the TG in Ukraine (July 2007 - September 2007)
- Elaboration of the covers of Ukrainian TG and other details for publishing and endorsement by the EC (July - September 2007);
- Sending out of Ukrainian TG to the Joint Working Group’ members and discussions (September 2007)
- Current meeting of the Joint Working Group: adoption of the results of the year; draft-plans elaboration for the annual plans for 2008 - 2009 (12 September 2007)
- The Russian TG’ reversion by the CFA Institute and Luidmyla and Stanislaw Zhurakhovsky (November 2007 till the end of the year).

Next Steps
What marketing actions are planned for 2008?
- Continuing of the Russian TG’ reversion by the CFA Institute and Luidmyla and Stanislaw Zhurakhovsky (January – March 2008)
- Publishing and sending out of the Ukrainian TG endorsed by EC (February – April 2008)
- Participation of Ukrainian Representative in the upcoming RIPS, Council and EC meetings in Amsterdam; our Russian TG is to be endorsed by EC (13-14 March 2008);
- Press-conference after considering the results of the UAIB endorsement as GIPS Country Sponsor and the Ukrainian TG’ and ‘Russian TG’ endorsement by the EC and the CFA Institute (April – May 2008);
- Elaboration, publishing and sending out of the Training Manual for GIPS adoption and application in Ukraine (April – December 2008): as far as Ukrainian Investment Market has particulars, such as young Investment Firms and Funds, lack of trust of citizens, some problems with market prices fixing because of small quantity of exchange transaction, complications with benchmarks using, we have to elaborate the training manual on GIPS in Ukraine. I'd like to express that our main functions - to provide the methodology supporting for the GIPS adoption in Ukraine
- Publications of the articles regarding GIPS issues (March – December 2008 and regularly): in the articles we are going to provide all the necessary explanation and developments regarding GIPS implementation in Ukraine, held the discussion on the item, compare and contrast experience of Investment Managers on their way to GIPS, as well as provide an additional information from EC
- Round table on GIPS in Ukraine promotion: the plans and the results (February 2009, depends on media reaction)
- Regional Workshop on Performance Measurement, Risk Management and GIPS’ implementation in Ukraine: RIPS, Council or EC Representatives is requested at the GIPS workshop (Carl Bacon, Dmitry Senic) (September 2008 – April 2009): What do you mean with "is requested"? I'd rather not say "requested" but mean "extremely desirable demand". RIPS, Council or EC Representatives will be welcome to Kyiv. If somebody preferred winter Carpathian Mountains or September Crimea, I hope it would not be a problem. The point is Ukrainian Investment Managers have a lot of practical questions to the GIPS guru
- Translations of the GIPS Materials (Questions and Answers, Guidance Statements, the GIPS Handbook and others) into Ukrainian (Russian) (May 2008 – December 2009 and later);
- Discussions with USAID Capital Market Project in Ukraine (Barry Pits), East-West Management Institute, NY (Piotr Korynski) and USAID/EE/EG, Bureau for Europe and Eurasia, Washington DC (Hugh Haworth, Senior Financial Markets Advisor) for the educational grants providing for the training and professional examination for CIPM (Certificate in Investment Performance Measurement) (February 2008)
- Selection by the UAIB the candidates for the educational grants providing for the training and professional examination for CIPM (Certificate in Investment Performance Measurement) – see Requirements for the CIPM’ at [http://www.cfainstitute.org/cipm/requirements.html](http://www.cfainstitute.org/cipm/requirements.html) (September - October 2008)
- Preparation of a pilot firms claiming compliance with GIPS: the GIPS experts’ assistance is extremely desirable demand (October - December 2008)
- CIPM candidates’ training and pilot examination (March 2009 – March 2010: the exam is holding by the CFA Institute in March - April)
- Forming of the pilot Verifications group (March 2010)

Do you have enough support from the EC and CFA Institute to promote GIPS to your stakeholders?

Yes, mostly

If no, please provide details on specifics that need to be offered:

- RIPS, Council or EC Representatives is requested at the GIPS workshop
- Assistance in travel grants receiving and other kinds of fundraising to promote GIPS in Ukraine
UPDATE REPORT FROM  
UK Investment Performance Committee (UKIPC)  
as of March 2008

STRUCTURE OF COUNTRY SPONSOR / COUNTRY SPONSOR GROUP OF EXPERTS 
A cross industry working committee sponsored by the leading UK Institutional Investment Bodies which are the Association of British Insurers, the Investment Management Association and the National Association of Pension Funds. A list of members and the UKIPC constitution can be found at http://www.napf.co.uk/policy/ukipc.cfm

CURRENT PROJECTS

Consultations 
UKIPC has continued to advocate the advantages of GIPS whenever possible. In particular there have been two major UK reports on Private Equity (Working Group chaired by Sir David Walker) and on Hedge Funds (Working Group chaired by Sir Andrew Large) to which UKIPC (and the CFA Institute) have put in carefully considered responses arguing that performance numbers produced with GIPS at its core helps investors make informed decisions, commentators and analysts to understand and to compare figures easier and to the PE and HF houses themselves in reporting under a single global standard. Whilst arguably early days, there is some evidence that the calls have fallen on fertile ground.

Publicity and Conferences 
Many members of UKIPC (and quite a few other “friends of GIPS”) have been active in speaking at conferences and seminars of which the UK has an abundance. At the slight risk of exaggeration it is suggested that no important UK conference involving the reporting of investment performance figures is without a UKIPC connected (now or previously) attendee most commonly as a speaker or contributor. There have been a variety of “articles” in magazines and newspapers including NAPF’s Investment Conference magazine (10,000) distribution, Investment Adviser, Compliance reporter, FT Adviser and FTFM to name a selection.

M Verification 
UKIPC was very disappointed at the decision made in September at the meeting of the Executive Committee in Hong Kong regarding dropping MV for GIPS 2010. The attached letter (Appendix 1) sets out the UK position. Since then there is fast growing evidence that verification may be increasingly abandoned by UK asset manager firms to the great detriment of investors and to the long term credibility of the standards themselves which risk being increasingly seen as soft (and toothless).
GIPS Working Committees
UKIPC has continued to provide active members to the many working groups and their progress is watched closely by UKIPC at its quarterly meetings.

Current Issues
- There are attempts being made to persuade the UK regulator (The Financial Services Authority – FSA) to adopt an SEC type approach and challenge compliance claims. To date this is proving difficult to make headway on but UKIPC will pick this up again later this year.
- Questions have been raised with UKIPC over the calculation methodology used by PE firms. This will be considered at the next meeting of the Committee in April.
- UKIPC have also decided to try to reach and spread the GIPS word to a greater number of pension and investment consultants and hope to speak at some of their trade association meetings (the proposed GIPS core promotion slide package – now in preparation - will be helpful here).

STATUS UPDATE
It is worth noting an important ongoing part of UKIPC’s work. A number of members provide interpretative direction on a wide range of GIPS matters to individual asset management houses and trade bodies. Put another way, UKIPC is viewed as being the local GIPS centre of excellence.

NEXT STEPS
To pursue “current issues” as above as well as all usual matters.

David Gould, 11 February 2008
Appendix 1

8 January 2008

Jonathan Boersma
Executive Director
Global Investment Performance Standards
CFA Institute for Financial Market Integrity
560 Ray C. Hunt Drive
PO Box 3668
Charlottesville, VA
22903-0668 USA

Dear Jonathan

Mandatory Verification

I have been asked to respond on behalf of the UK Investment Performance Committee (UKIPC) to the announcement made last September concerning mandatory verification (MV) and GIPS 2010. It has taken some time to respond formally as each member of UKIPC was obliged to discuss the issue with their sponsoring organisation and to report back their members’ views.

You will not be surprised to learn that the unanimous response from member bodies of UKIPC is one of considerable disappointment with, and reluctant acceptance of, the decision to remove MV from the GIPS 2010 consultation process. The removal of MV could, in the longer term, lead to a weakening of the quality of results prepared in accordance with the standards, compared with the existing position in the UK. In the view of UKIPC the credibility of the standard going forward is threatened since there are few global sanctions available to ensure consistent high quality figures.

Already in the UK there are anecdotal reports that some firms are planning to drop verification as part of cost saving measures and in the knowledge that it has, in effect, become optional. As with all such reports it is too early to say if this is a blip or the start of a worrying and rising trend.

Given the important reassurance that verification offers to investors and clients, it is the view of the UKIPC that MV should not be taken off the agenda for all time. The UKIPC suggests reviewing it when planning for GIPS 2015 begins.
The UKIPC considers it vital to have clarity on the disclosure of verification under the new standard and proposes that where verification is claimed, the content of such disclosure should be prescribed. Where verification is claimed, the disclosure should include the verifying company and the period of verification. This should apply equally to advertising presentations.

It is considered important that the CFA Institute continues to support the inclusion of verification in performance claims as a recommendation both now and in GIPS 2010.

It also follows that, with the dropping of MV, the team currently working on the RFP project needs to focus on developing clear wording.

I hope these comments are seen as helpful and constructive in taking GIPS 2010 forward.

Yours sincerely

DJ

David Gould
Secretary, UKIPC
UPDATE REPORT FROM
North American Investment Performance Committee
as of March 2008

Structure of Country Sponsor / Country Sponsor Group of Experts
The NAIPC is a committee of CFA Institute representing the investment community in the United States and Canada.

Current Projects
1) Planning 2008 annual GIPS conference in September. September 2007 conference was an unqualified success. 250 people attended some had to be turned away due to space constraints. 14 attendees were from outside North America. Webcasts of selected sessions are available through the GIPS website.
2) CFA Institute staff continue to hold regional GIPS Workshops to provide focused and practical training sessions. Between the September, December, and upcoming February sessions, 134 professionals will receive in-depth training.
3) Expanding/Updating Attribution Standards/Best Practices. The NAIPC is working towards an updated and expanded set of best practices for attribution hoping to build on the work done by the EIPC and an article by David Spaulding.
4) NAIPC positions on upcoming GIPS 2010 deadlines: Large Cash Flow Revaluation and Month-end Valuation.
5) Culling through AIMR PPS Q&As, re-wording when needed, and submitting relevant Q&As to Interpretations Committee for consideration.
6) Including securities regulators in monthly NAIPC conference call.

Status Update
1) GIPS Conference: Planning for this year’s conference currently underway.
2) GIPS Workshops continue to be well attended.
3) Attribution: Sub-group of NAIPC pulling together available information for a first draft. Once complete, paper will be shared with all country sponsors for additional input.
5) AIMR PPS Q&As: A number of Q&As have been determined as relevant to the GIPS standards and have been updated and sent to Interpretations for consideration. Due to the volume of Q&As the work is ongoing.
6) Securities Regulators: CFA Institute staff extended an offer to two regulators to participate as observers on the NAIPC. Representatives of the U.S. Securities and Exchange Commission and the Ontario Securities Commission have joined the NAIPC as observers.
Next Steps

1) Additional projects will be undertaken by the NAIPC as time allows. Possible topics include:
   a. Transition management
   b. Model/hypothetical performance
   c. Benchmark selection